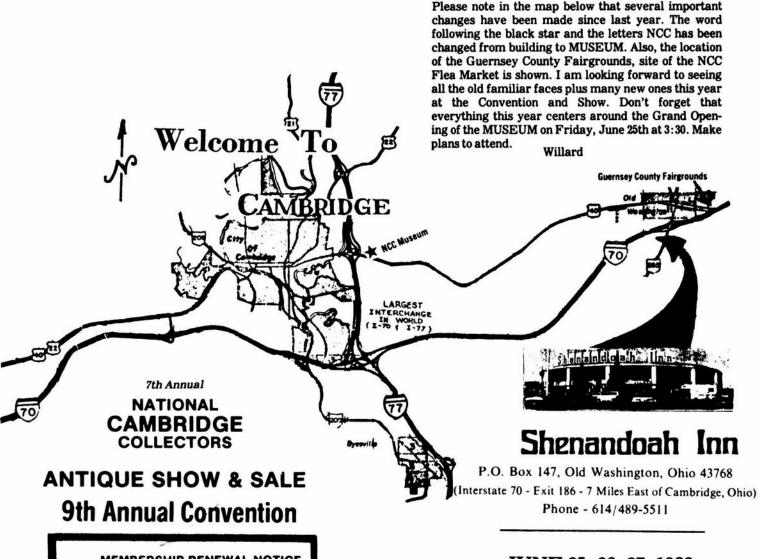
Cambridge Urustal Ball

ISSUE NO. 110 JUNE 1982

> Published monthly by the NATIONAL CAMBRIDGE COLLECTORS, Inc. To encourage and to report the discovery of the elegant and boundless product of the Cambridge Glass Company, Cambridge, Ohio



MEMBERSHIP RENEWAL NOTICE

If the date on your address label is - -

This is your LAST ISSUE of the CRYSTAL BALL. Please renew NOW! JUNE 25, 26, 27, 1982

CAMBRIDGE CRYSTAL BALL

Official publication of National Cambridge Collectors, Inc., a non-profit corporation with tax exempt status. Published once a month for the benefit of its members.

Membership is available for individual members at \$10 per year and additional members (12 years of age and residing in the same household) at \$3 each. All members have voting rights, but only one *Crystal Ball* will be mailed per household.

Back issues of the *Crystal Ball* are available (beginning with Issue No. 1, May 1973) for members only. Cost: \$.60 each or 12 issues for \$7.

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\$1.00 minimum We cannot mix type size in classified advertisements. Abbreviations and initials will count as words. Payment in full MUST accompany all ads.

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	members	Non-Members
1/8 page	\$4.00	\$6.00
1/4 page	7.00	10.00
1/2 page	12.00	18.00
3/4 page	17.00	25.00
Full page	22.00	33.00

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1" ad (5 line maximum)\$6.00 for 6 months

Cambridge Crystal Ball assumes no responsibility for items advertised and will not be responsible for error in price, description or other information.

Advertising copy must be in our hands by the 10th of each month to assure publication in our next issue. Advertisements containing reproductions will not knowingly be accepted unless clearly stated.

PLEASE ADDRESS ALL CORRESPONDENCE TO

Cambridge Crystal Ball
National Cambridge Collectors, Inc.
P.O. Box 416
Cambridge, Ohio 43725

Janice Hughes, Secretary Phone 614-432-7823

Willard Kolb, President Phone 614-695-0695

PLEASE NOTIFY US IMMEDIATELY OF ANY CHANGE IN YOUR ADDRESS!

Please enclose a self-addressed stamped envelope
when requesting information!!

STUDY Club News

STUDY GROUP #7 - EASTERN OHIO "THE CAMBRIDGE BUFFS"

Cambridge Buffs Study Group met April 14th at the home of Dean and Pauline Westfall.

The subject of the meeting was Cambridge Glass swans. Fifty-three swans were on display, most from the collection of the Westfalls who had prepared a hand-out sheet, with a chart of information on swans. Swans on display included the three different styles — those with clipped wing, long wing and flared wing. Different sizes in many colors were included. We studied them and also compared them to swans made by other companies.

Nineteen pieces of glass were included in Show & Tell. Among them were: a Feather cracker jar and an Inverted Strawberry dish, both in green carnival, a Marjorie pressed tumbler, two orange bowls in Near Cut, a blue dresser set, a Daisy footed dish, a ball jug with red enamel trim, a tumbler with painted golf scene, a #2504 butter dish, a Ram's Head 2-lite candlestick with Elaine etch, a 2½" Mt. Vernon whiskey in carmen, an emerald Buddha, a cruet, a Mt. Vernon sherbet in violet, a crystal sherbet with ebony foot etched Apple Blossom, a #2504 sugar, an unidentified crystal juice pitcher, a #1215 green bridge tray to hold 2 tumblers, and a toothpick.

Our next meeting will be held May 12th with Roy and Doris Isaacs.

submitted by Deanne Gray

STUDY GROUP #6 - NEW YORK STATE "THE FINGERLAKES"

The Finger Lakes Study Group met at noon on Sunday, April 18th at the home of Don and Shirley Ladouceur.

Don Ladouceur presented a program on Rock Crystal engravings. He compiled a list of 67 cuttings, catalog numbers and references in NCC books. The group was able to display only six examples to examine that could be readily identified. We found cuttings on Tally-ho blanks, but were not able to identify them. Another 2 piece mayo also could not be identified. We plan to ask the Show & Tell committee at the Convention for their able assistance. We did have one wine glass with the Star engraving but the Star part of the design was missing. The group decided that the study of the Rock Crystal engravings was one of our most difficult programs due to the lack of available glass and information.

Our next meeting will be held at Sandra O'Donnell's home in Rome, New York on May 16th. The program will be the study of salt and peppers.

submitted by Shirley Ladouceur

continued on page 4

NINTH ANNUAL CONVENTION

National Cambridge Collectors, Inc.

June 25, 26, 27, 1982

CONVENTION ACTIVITIES

will be held in the

SHENANDOAH INN

P.O. Box 147, Old Washington, Ohio 43768 (Interstate 70 - Exit 186 - 7 Miles East of Cambridge, Ohio) Phone - 614/489-5511

SCHEDULE OF EVENTS

FRIDAY, June 25th	
1:00 PM-4:00 PM	REGISTRATION - Room 101
	(ALL Convention Participants -
	MUST BE REGISTERED!)
1:00 PM	GLASS FACTORY TOURS - Meet
	at Shenandoah Inn
	(Mosser & Boyd's Crystal Art
	Glass)
3:30 PM	MUSEUM GALA OPENING
6:00 PM-9:00 PM	ANTIQUE SHOW & SALE
	PREVIEW - Main Ballroom
	DISPLAY ROOM OPEN -
	Room 100
9:30 PM	
	Banquet Room - Pay Bar
CAMUDDAY I OCAL	Mini-Auction
SATURDAY, June 26th 6:00 AM-5:00 PM	ELEA MADVET
0:00 AM-3:00 PM	FLEA MARKET
8:00 AM-10:30 AM	Guernsey County Fair Grounds REGISTRATION-Banquet Room
8:30 AM-10:30 AM	CONTINENTAL BREAKFAST
0.50 AW-10.50 AW	Banquet Room
	Speaker - Mr. Sid Garrett
	Topic - "Cambridge Cuttings"
11:00 AM-6:00 PM	ANTIQUE SHOW & SALE
	Main Ballroom
	DISPLAY ROOM OPEN
	Room 100
6:30 PM-7:30 PM	COCKTAIL HOUR - Pay Bar
	Banquet Room
7:30 PM	ANNUAL CONVENTION
	Banquet - Banquet Room
	Speaker - Dr. James S. Measell
	Topic - "There's More to Glass
	Collecting than just Collecting
	Glass''
SUNDAY, June 27th	100 March 200 Ma
9:00 AM	BUFFET BREAKFAST
	Banquet Room
	Annual Business Meeting
10.11 2 D1.4	"Show & Tell" (after meeting)
12 Noon-6:00 PM	ANTIQUE SHOW & SALE
12 Noon 4:00 DM	Main Ballroom DISPLAY ROOM OPEN -
12 Noon-4:00 PM	Room 100
4:00 PM-6:00 PM	DISPLAY ROOM WILL BE
1.00 F MI-0.00 F MI	CLOSED
	(Please pick up Display Glass)
	(1 loads pick up Display Glass)

DON'T FORGET JUNE 10th CONVENTION REGISTRATION DEADLINE!

CONVENTION VOLUNTEERS PLEASE NOTE

1982 Convention Chairwoman Jo Barstow, reports that a number of members have been kind enough to volunteer to work during Convention. Rather than acknowledge your offers by mail, she asks that all who have volunteered, or who want to do so, please check the sign-up sheet when they register for the Convention so that they know where and when they are to work.

PLEASE HELP

If you are planning to attend the Convention, please help by sharing console bowls and candlesticks in topaz, green or crystal. Either sets or single pieces are needed to decorate the Banquet Tables. Gail Grabow is in charge of the tables and reports she has had very little response so far. Here is a chance for all of us to share and enjoy beautiful Cambridge Glass as it was originally intended.

Please contact Gail Grabow, P.O. Box 416, Cambridge, Ohio 43725, or call her at 614-439-3061 just as soon as possible.

MOTEL REMINDER

Rooms at the Shenandoah Inn are filling fast, so if you have not made reservations you should do so immediately. Write to: Shenandoah Inn, P.O. Box 147, Old Washington, Ohio 43768 or Phone 614-489-5511.

They are offering a special rate of \$16.73, tax included, for single room for double occupancy, so be sure to mention your NCC affiliation when making your reservations.

STUDY GROUP #8 - SOUTHERN MICHIGAN "THE MICHIGAN CAPRICES"

STUDY GROUP #5 - SOUTHERN CALIFORNIA "CALIFORNIA CAMBRIDGE COLLECTORS"

Our president, Bill Losch and his wife, Betty, were gracious enough to have our April meeting at their home the second month in a row.

We had two vacant spots to fill since we were without a vice president or a treasurer. Ron Rockafellow agreed to be vice president and Betty Wanser is our new treasurer.

We made plans for our annual auction which will be held in May.

At this meeting we studied candlesticks. Bill showed the Cambridge slides and we recognized some that we had in our collections but there were also many that we had not seen before. The slides were very enjoyable as well as informative.

My luck is changing. For the second month I won the prize. It was a lovely mandarin gold 3400/1180 bon bon dish with Apple Blossom etching.

During show and tell Betty Losch shared a lovely crystal separate section relish in a silverplated holder. Although we had never seen it in any of the books, it had five Cambridge labels on it. Carlene Mathers had a beautiful mandarin gold Caprice console set. The candlesticks were the three lite style. My contribution was a crystal three section candy with Chantilly etching and a 1238 dark emerald green vase.

Betty then served the usual yummy buffet. submitted by Joan McDowell, Secretary

> STUDY GROUP #3 - SOUTHERN FLORIDA "THE FLORIDA EVERGLADES"

The March meeting of the Florida Everglades Study Group met on the 16th at the home of Mark Nye. The topic for discussion was Caprice vases. We reviewed the vases shown in the 1940 catalog and then spent the balance of the evening discussing and comparing several variants to the listed vases. A forthcoming article in the Cambridge Crystal Ball will cover this subject in detail.

On the show and tell table were a Willow Blue 3400/94 Puff Box etched Apple Blossom, a Tally Ho 1402/67 tall comport in Royal Blue, a Tally Ho 1402/63 8" low ftd comport in crystal and etched Ye Olde Ivy and a 3400/18 shaker in Willow Blue, etched Apple Blossom.

submitted by Mark Nye, Secretary

The Michigan Caprices April meeting was at the home of Ray and Clara Brown. Lee Coppo's husband Martin was a guest.

This meeting was divided into two parts. First we looked at Cambridge glass recently purchased by the Browns; two ivy bowls with keyhole bases in forest green and carmen; a carmen tumbler; candy dish in emerald green with LaRosa pink rose on top; compote in light amethyst honeycomb pattern; and an experimental amberina console set in honeycomb pattern.

Show and Tell included a Rosepoint two handled basket which was a second. Lee Coppo, who lived in Cambridge, told us that Cambridge seconds were donated to the Episcopal Church and sold for money making. Also, we saw a mocha or marigold flower frog that will be brought to convention for identification of color.

The second part of the meeting was a working session on the convention name tags. Robert Dasen will do the printing.

The following question came about when the men were examining an azurite console set on the refreshment table. Is Cambridge opaque glass really colored milkglass? Anyone want to reply to this?

Call (313) 659-3243 if you are interested in joining or visiting our group.

submitted by Betty Dasen, Secretary



NEAR CUT "HANDY-DANDY" SHOPPING GUIDE

The following two pages are provided by Phyllis Hayes of the Michigan Caprices Study Group. They were prepared as handout sheets for one of her group meetings and are intended by Phyllis to be a "handy-dandy" shopping guide for Near Cut pieces. They are being printed back to back so that they may be removed from your Crystal Ball without disturbing other information, and carried with you for help in finding and identifying Near Cut glass. It's a great idea, Phyllis, and a good job of organizing the patterns, names and numbers of Near Cut. Thanks so much!



Cambridge 'Near-Cut"











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BROKEN PILLAR AND





















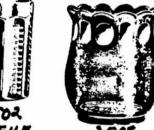






FERNLAND SNOW FLAKE

1501 TEARDROP AND CAACKED ICE









2502 DEEP FILE THUNBPRINT



THE NON-PURIST

By Joseph A.A. Bourque

The sale prices from the 1982 NCC Auction are very significant. They are a current listing of the latest Cambridge price trend. It may behoove Cambridge Glass collectors to analyze the prices carefully.

When I received my Auction catalog, I studied each item for sale and made an appraisal of each one. Circumstances did not permit me to attend the Auction. When I received the April issue of the *Crystal Ball* (which listed the results of the Auction) I was anxious to compare the actual selling prices against my own estimates. As expected, some items sold higher and some lower.

I was interested in a few items, particularly #186, the Nude heatherbloom claret. My bid would have been up to and including \$150 for it. I was just a bit low, as it sold for \$155. The Keg Set #91 also held my fancy at a \$250 bid. It sold for \$300. The #174 emerald Mandolin figural flower holder I thought would sell at the \$350 mark. It sold at \$300. My interest on the light emerald water set, #82, with the cracked handle was at \$125. It sold at \$110.

Whether one item or another sold for more, or for less than any of us estimated, could have some importance to us. The most important factor realized through this Auction, however, is that distressed items sold, and sold well. The Near Cut Carnival punch bowl, #130, sold for \$275 even though it was listed with a large crack in the bottom. A centerpiece set, #151, with a chipped candle stick sold at \$125. A blue Caprice rose bowl, #207, with a chip sold for \$77.50. A cracked Swan Punch Bowl, #211, sold at \$65. A decorated ball decanter, #232, with a damaged handle sold at \$40. All of these are good prices for damaged pieces, but they must have been worth it because at least two Cambridge collectors bid it up to that price. They are worth the money paid for them, and probably more.

A glass collectible need not be rejected simply because it is slightly damaged. The price paid for a damaged item should, however, be proportionate to the damage. The location of the damage should also be considered.

Regarding the NCC Auction, the following recapitulation is offered:

Category A: 8 percent of the lots sold for over \$100 per lot.

Category B: 12 percent sold for \$50 to \$90. Category C: 65 percent sold for \$10 to \$48. Category D: 15 percent sold for under \$10.

These are interesting facts which denote that Cambridge glass has definitely taken an upward direction in the glass market and should continue to do so as long as the supply can meet the demand. Values should continue upward until the supply dwindles. It is unlikely that the demand will diminish. When the supply dwindles, naturally, the market will take a downward direction and Cambridge glass should hold its value, for a short period. As the demand grows stronger than the flow of supply, Cambridge glass should peak value wise and once more hold, because of its quality and popularity.

Cambridge glass has superior quality, and some items are works of art. These features should allow Category A type glass (similar to that outlined above) to reach the same value as has the top art glass of today. Category A Cambridge glass should have no problem in reaching the \$500-\$1,000 mark. B should move to the current A levels, C to B levels and D to C category levels. These trends usually occur every ten years and are the ABC's of past glass markets. One of the major factors needed to cause a market upswing of a collectible is well written articles.

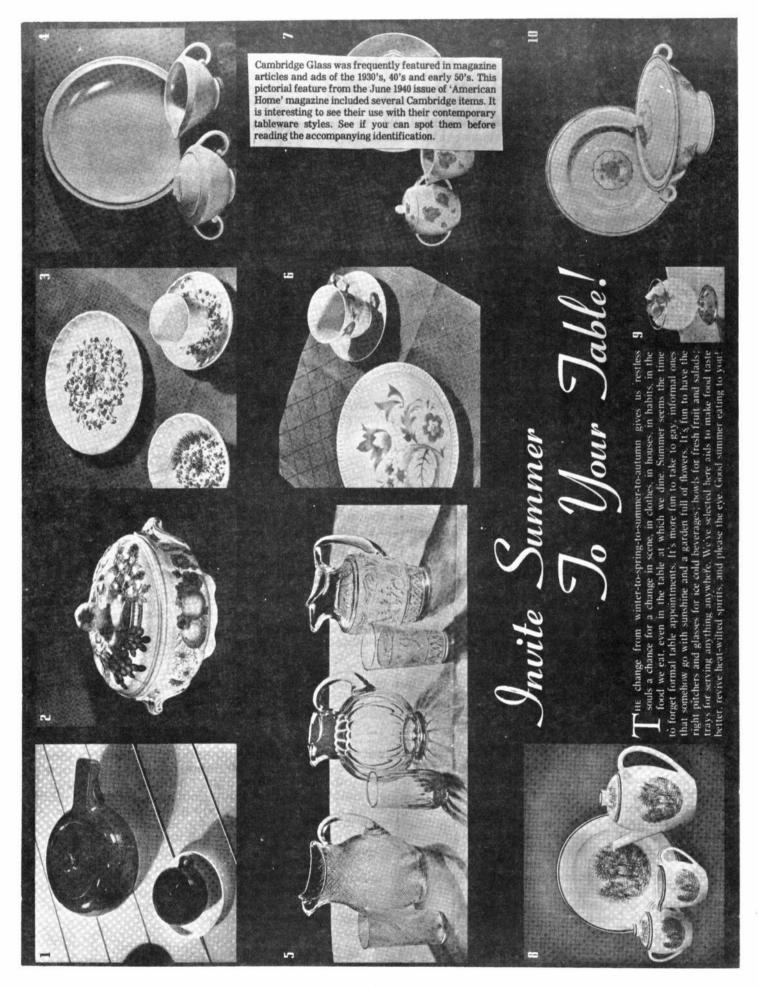
At the NCC Auction, there were thirty-five problem lots. These were listed on the catalog and result sheets as follows: "cracked, chipped, stained, scratched, worn, open bubble, worn decoration, monogrammed and minus an integral part. The thirty-five problem lots sold for the sum of \$1,465.50. These thirty-five lots constituted 13 percent of the entire lots yet they sold for over 14 percent of the entire proceeds; now, this is an interesting fact.

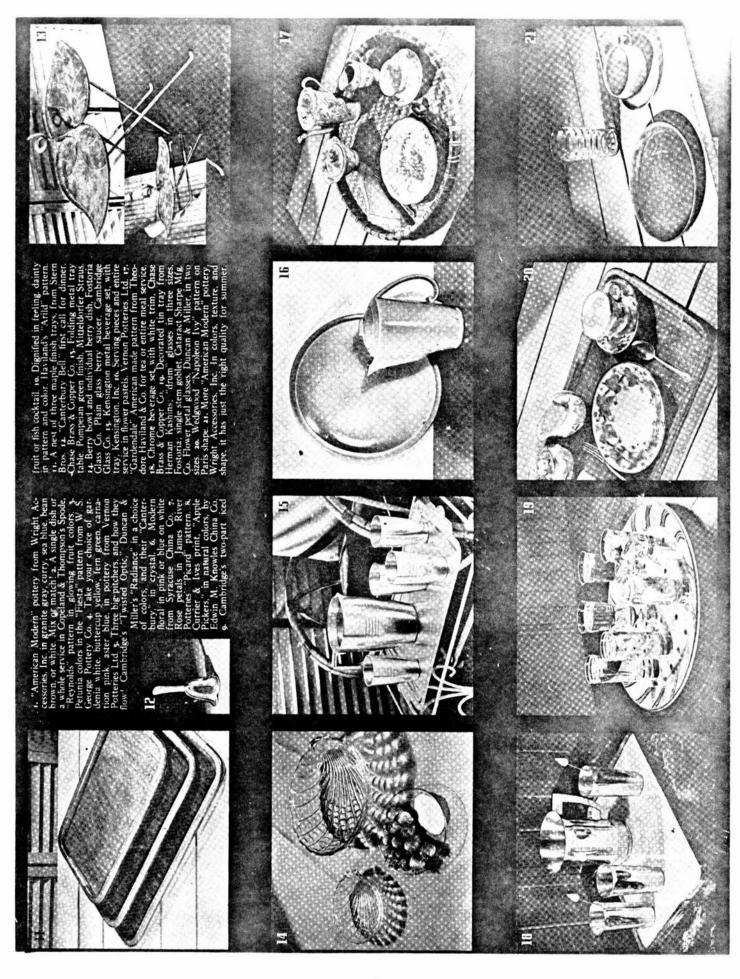
This should cause the purist Cambridge collector to reflect. The purist who will never buy a collectible piece of Cambridge glass because it is slightly damaged may be depriving herself or himself of the full enjoyment obtained in gathering collectibles. A Cambridge collector who collects pristine pieces along with slightly damaged pieces has a definite advantage over the purist. This collector enjoys pristine pieces and non-pristine pieces. He is also able to enjoy more bargain purchases than the purist. Another advantage is that should a pristine piece be accidently nicked, she or he can still keep the piece in a collection to enjoy. One of the finest pieces in my collection is a Two Kid figural holder in an unusual light green color. I did not pay much for it because the base was cracked, but I surely have as much collector's joy from this item as I have from other items in mint condition for which I paid top dollar. I don't care about a small damage as long as the price is right.

Curators of the finest museums in the world are forever procuring damaged items for their displays. A crack or a chip does not ban the public from seeing and realizing the artisan's work of years gone by. The public enjoys viewing these works of art for what they really are regardless of a small chip or crack. As a result of this Auction I was happy to know that there are other non-purists like myself. I can and do appreciate the purist's position, but I also can appreciate the non-purist.

I would welcome your comments on this matter.

EDITOR'S NOTE: Comments may be directed to Mr. Bourque in care of the NCC address.







BOOKS FOR SALE

All of the available reference books relating to Cambridge glass can be ordered directly from the Club.

Address your orders for any of the followir.g to:

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National Cambridge Collectors, Inc. P.O. Box 416 Cambridge, Ohio 43725

Please add \$1.00 (P & I) on each book order.

(Not required for Price List only orders)

Ohio residents please add 6% State Sales Tax.

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(250 page reprint of original catalog)
Hardbound with Price Guide \$14.95

1978 PRICE GUIDE

for 1930-1934 catalog reprint \$2.00

by Mary, Lyle, and Lynn Welker

CAMBRIDGE GLASS CO.

(120 pages of reprint from 8 old catalogs) \$6.95

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(119 pages of reprint from old catalogs) \$6.95

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(15 color plates w/descriptions and notes) \$5.95

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THE CAMPOF PRINTASS BOOK

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1903 CAMBRIDGE GLASS CO. CATALOG REPRINT (106 page reprint of an original catalog) \$7.50

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If you would like a copy of the NCC By-Laws, you may make your request by writing to the NCC address and enclosing a Large SASE.

FOR SALE

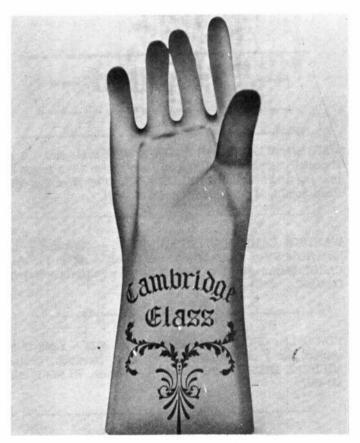
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GUEST SPEAKERS:

Duck and others!

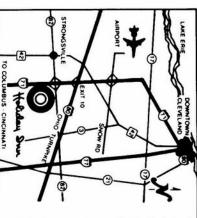
Majestic Lion, Louise, Zack, Joey, Venus Rising, mini reamer, clowns, Debbie

- *Dr. James Measell A Year of Looking: More of 'There's More to Collecting *Eleanor and Howard Lydick - Pictorial View of History Through Glass
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and Sunday 1-3 p.m.

SEMINAR SCHEDULE:

Note: Seminars begin 10 a.m. - one hour before show opens

Saturday, July 17

10 a.m. Pictorial View of History Through Glass by Eleanor and Howard Lydick of Texas

Historical Glass columnists for the Glass Review

Sunday, July 18 10 a.m. Fenton Glass of the Depression Era

by Ferill Jeane Rice of Wisconsin Secretary and Newsletter Editor of the Fenton

Art Glass Collectors of America

Lectures will be held in the Stearns Room Free with Glass Show Admission

Barbara Shaeffer, editor (614) 374-2719. write: GLASS REVIEW, P.O. Box 542, Marietta, OH 45750 or call For information, motel reservation discount cards or dinner reservations

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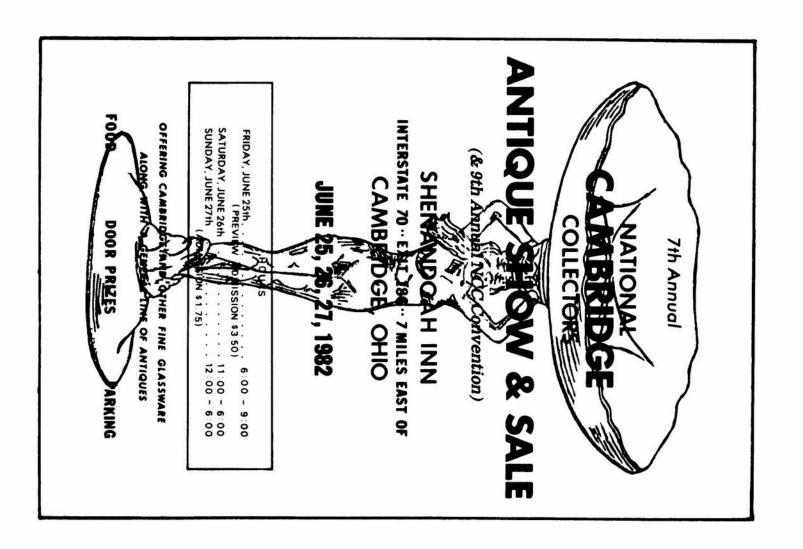
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Rare light emerald wide optic water pitcher and mugs, sponged acid and gold encrusted. Wouldn't drinking ice water from one of these mugs on a hot summer day be a treat? This set was sold in the 1982 NCC Auction and is referred to in Mr. Bourgue's article on the non-purist Cambridge Collector.

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